



## MEAT DEVELOPMENT CORPORATION OF ANDHRA PRADESH LIMITED

ANIMAL HUSBANDRY DEPARTMENT, KONERU CHENNA KESAVA RAO STREET, PATAMATA LANKA,  
PATAMATA, VIJAYAWADA, NTR DISTRICT – 520010

**EoI No: 25/MDCAP/2022**

**Date: 16<sup>th</sup> September 2022**

### SHORTLISTING OF REPUTED COMPANIES FOR DEVELOPMENT, OPERATION & MAINTENANCE OF MODERNISED SLAUGHTER HOUSE(S) / ABATTOIR(S) / MEAT PROCESSING UNITS IN KURNOOL Dist, ANDHRA PRADESH ON LEASE, OPERATE,

1. GoAP as part of its Food Processing Policy 2020-25, intends to develop Meat Processing Units in 3 districts in Andhra Pradesh so as to bring the meat consumption into a more organized way where it used to be from processor to consumer. In line with the above, Meat Development Corporation of Andhra Pradesh Limited, through this EoI intends to shortlist the experienced player intending to develop Modernised Slaughter House(s) / Abattoir(s) / Meat Processing Units in Kurnool Dist., Andhra Pradesh. This unit is intended to create a continuous demand to the farmers produce, good sale price & good quality meat to the end consumers. The main objective of this EoI is to invite the experienced players of National repute with an established market, processing a diverse distribution and customer chain through O&M of such Slaughter House(s) / Abattoir(s) / Meat Processing Units.
2. Meat Development Corporation of Andhra Pradesh Limited (hereinafter referred to as “MDCAP” or “**Authority**”) in order to reach its goal envisioning the objectives of the state, intends to select / shortlist such players intending to develop & operate Slaughter House(s) / Abattoir(s) at Kurnool Dist. (hereinafter referred to as the “**Company(s)**”) for Development and Operation & Maintenance of the same on Lease, Operate, Transfer model for a block period of 33 years.
3. MDCAP through this EoI invites eligible agencies to submit their proposals (intent) mentioning their requirement(s), Basic designs, Technology, Plan of Action etc., towards Establishment, Operations & Maintenance of the same along with Eligibility for the subject project in the given form(s). The Eligibility criteria, Scope of Work & Requirements of the Authority.
4. This EOI is not an agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their applications pursuant to this EoI. The Submission of this EoI is solely for the purpose of project formulation only. This EoI does not guarantee or Warrant for the shortlisting of the same in any future bid process for the subject Project(s) nor intend the Award of Contract. This EoI includes statements, which reflect various assumptions and assessments arrived at in relation to the project that may not be accurate. The Authority may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EoI.
5. The EoI document along with the Project information can be accessed from <https://ahd.aptonline.in>, <https://www.apurban.com/tenders.php> starting at **16:00 Hrs. (IST)** from **15<sup>th</sup> September 2022** subject to terms and conditions set out therein. EoI submissions are required to be submitted through **Courier** or through **E-Mail** and the last date for submission is **16:00 Hrs. (IST)** on **30<sup>th</sup> September 2022**.

**For queries, please write to:** [mdcap2021@gmail.com](mailto:mdcap2021@gmail.com)

**Contact:** Mr. A Veera Prasad, Ph: 7675871999

Mr. Rahul Reddy, Ph: 9634506369

\*Contact timings – 10:00 AM to 5:00 PM (IST)

**Sd/- MD, MDCAP**

## Annexure-1

### SCHEDULE OF EoI PROCESS

The below schedule is tentative. Meat development Corporation of Andhra Pradesh Limited (MDCAP) reserves the right to modify the said schedule at any time during the EoI Shortlisting Process at its sole discretion without assigning any reason or being liable for the same in any manner whatsoever.

Event Description	Scheduled Date
<b>EoI Notice No</b>	25/MDCAP/2022
<b>EoI Issue / Start Date</b>	16-09-2022
<b>Pre-Bid conference date/time/venue</b>	1 <sup>st</sup> Pre-Bid meeting: 19.09.2022 11:30 Hrs (IST) 2 <sup>nd</sup> Pre-Bid meeting: 22.09.2022 11:30 Hrs (IST)  to be conducted online through Google meet / Zoom. (Interested bidders shall send the request for participation through e-mail on or before the due dates (by 16:00 Hrs. IST) of each Pre-bid meeting scheduled above
<b>Last date/time for clarification</b>	24.09.2022: 16:00 Hrs (IST)
<b>Due date for Receipt of Proposals/ Bids (Proposal Submission Date or Bid Due Date (BDD))</b>	16:00 Hrs (IST) on 30.09.2022 Offline submission / E-Mail Submission
<b>Date and Time of Opening Bids</b>	16:30 Hrs (IST) on 30.09.2022

**Any addendum / corrigendum to the EoI Document shall be uploaded on <https://ahd.aptonline.in> <https://www.apurban.com/tenders.php> only. The Applicants are requested to keep themselves updated on any information pertaining to the subject EoI.**

***All the Proposals / Bids shall be submitted through Courier or through E-Mail to the below mentioned addresses clearly mentioning the title of this EoI.***

***For Courier:***

To  
The Managing Director,  
Meat development Corporation of Andhra Pradesh Limited (MDCAP)  
D.No:40-25-38/1,  
Koneru Chenna Kesava Rao Street,  
Patamata Lanka,  
Patamata, Vijayawada ,  
NTR District--520010

***For E-Mail:***

***[mdcap2021@gmail.com](mailto:mdcap2021@gmail.com)***

1. The dates scheduled for RECEIPT and OPENING of Proposals / Bids are fixed and shall not be changed under any circumstances. However, the Meat development Corporation of Andhra Pradesh Limited (MDCAP) (the “**Authority**”) reserves the right of postponement of the date of opening of

bids or date of opening of financial bids in the event of any unforeseen reasons. The Authority reserves the right to modify the said schedule at any time during the EoI Process at its sole discretion without assigning any reason or being liable for the same in any manner whatsoever.

2. The Authority shall not be responsible for any non-receipt of bids or late receiving of bids in the prescribed format at the given address for any reason, whatsoever.
3. Failure to fill and sign the declaration and given formats and all the given annexures shall make bid invalid. The applicant(s) are requested to submit their submissions in the required given format only (including supporting documents).
4. Interested applicants may obtain further information about this requirement from the office of MDCAP. EoI Documents can be downloaded online by the participating applicants electronically at <https://ahd.aptonline.in>, <https://www.apurban.com/tenders.php>.
5. All prospective applicants may attend the Pre-Bid meeting. The date and time are indicated in Schedule of Events as in schedule of EoI process above. The queries can also be sent to [mdcap2021@gmial.com](mailto:mdcap2021@gmial.com) (Email ID) which must be received by MDCAP by last date / time for clarification. Queries received after due date and time shall not be considered.
6. The Proposals shall be filled in English and all entries must be typed / written in blue / black ink. Initials of the Authorized representative of the applicant must attest all erasures and alterations made while filing the proposal. Failure to comply with any of these conditions may render the Proposal invalid.
7. The Authority shall not be responsible for any costs or expenses incurred by the Applicant(s) in connection with the preparation/formulation and delivery of Proposals, including costs and expenses related to transport, Site Visit etc., The Authority reserves the rights to cancel, terminate, change or modify this EoI, without assigning any reason or providing any notice and without accepting any liability for the same.
8. The Proposal / bid shall be valid for a period of not less than 180 days from the Bid Due Date (the "BDD"). In exceptional circumstances, prior to the expiry of the original proposal validity period, the authority may request the Applicants to extend the period of validity for a specified additional period. The request for the extension shall be made in writing. However, the applicant will not be permitted to modify their submitted bids after the BDD.

## DISCLAIMER

1. The information contained in this document ("**EoI Document**") or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of Meat Development Corporation of Andhra Pradesh Limited (MDCAP) (herein after referred to as "**Authority**") or any of its employees, representatives, advisors or Consultants is provided to Applicant(s) on the terms and conditions set out in this EoI document and any other terms and conditions subject to which such information is provided.
2. This EoI document is neither an agreement nor an offer by the Authority to the prospective Applicant(s) or any other person. The purpose of this EoI is to provide interested parties with the information that may be useful to them in the formulation & submission of their Proposals pursuant to this EoI document.
3. This document includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Expression of Interest for **Shortlisting of Reputed Companies for Development, Operation & Maintenance of Modernized Slaughter House(s) / Abattoir(s) / Meat Processing Units in Kurnool dist, Andhra Pradesh on Lease, Operate, Transfer Model for a Block Period of 33 Years** by the selected Applicant / Company selected through a competitive bidding process pursuant to the Tendering (RFP) process. The purpose of this EoI is to provide the Applicant(s) with information that may be useful to them in the formulation of their bids (the "**Bids**") pursuant to this EoI document and for no other purpose.
4. This document may not be appropriate for all persons, and it is not possible for the Authority and its employees to consider the objectives, technical expertise and particular needs of each party who reads or uses this document. The assumptions, assessments, statements and information contained in this document, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this tender document and obtain independent advice from appropriate sources. Information provided in this tender document to the Applicants may be on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.
5. The Authority and its employees/ officers/ advisors/ consultants make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this tender document or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the document and any assessment, assumption, statement or information contained therein or deemed to form part of this document or arising in any way in this Shortlisting Process / EoI Process (hereinafter defined).
6. The possession or use of this EoI document in any manner contrary to any applicable law is expressly prohibited. The Applicants shall inform themselves concerning, and shall observe any applicable legal requirements. The information does not purport to be comprehensive or to have been independently verified. Nothing in this document shall be construed as legal, financial or tax advice.

7. The Authority also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements and information contained in this EoI document.
8. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this document.
9. The issue of this EoI document does not imply that Authority is bound to select an applicant or to award work to the Selected Applicant, as the case may be, for the subject project(s) and the Authority reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.
10. An Applicant shall be a Legal entity. An Applicant may be a natural person born in India or abroad or a private entity, a company, a partnership firm, an LLP or a body corporate, or a Consortium incorporated in India or as per applicable laws of the country of its origin. A consortium of 2-3 entities can participate in this Tender Process. By submitting the Bid (in case of consortium), the Applicant shall be deemed to have acknowledged and agreed that:
  - i. There shall be no change in the members of the Consortium after submission of the Bids
  - ii. The Applicant who shall be the Lead Member of the Consortium shall hold not less than 51% of the total paid up equity share capital of the Concessionaire SPV and each of the remaining entities comprising the Consortium shall hold not less than 26% of the issued and paid-up equity share capital of the Concessionaire till two (2) years after the completion of the Project as per the terms of the RFP (in subsequent stages) and the Concession Agreement. The Applicant further acknowledges and agrees that the aforesaid obligation shall be the minimum, and shall be in addition to such other obligations as may be contained in the Concession Agreement, and a breach hereof shall, notwithstanding anything to the contrary contained in the Concession Agreement, be deemed to be a breach of the Concession Agreement and dealt with as such there under. In case of Applicant being Single entity, the applicant from the date of execution of the Concession Agreement, hold at all times a total paid up equity share capital not less than 51% equity in the SPV till two (2) years after the completion of the Assignment / Project.
11. Broad description of the objectives, scope of services, Deliverables, and other requirements relating to this Project(s) are specified in this EoI. In case, an Applicant possesses the requisite experience and capabilities required for undertaking the Project(s), it is invited to participate in the Shortlisting Process either individually or as a consortium of entities (the “**Consortium**”), where it is to be noted that the Applicants bidding individually cannot be a member of a Consortium or vice versa. The entity claiming experience under eligibility criteria (as mentioned in the data sheet) should have held, in the company owing the eligible Assignment, a minimum of 26% (twenty six per cent) equity during the entire assignment duration for which eligible experience is being claimed. In the case of a Consortium, any of the members of the Consortium must have the mentioned / required experience as stipulated in this EoI and such member shall hold an equity not less than 26% in the Consortium at all times during the Agreement Period if selected as the Selected bidder pursuant to the Tendering process (RFQ / RFP). The shortlisting of Applicant(s) in the EoI process does not guarantee the selection or award of the project(s). The award of the Project(s) shall be made after the due tendering process (RFQ / RFP) only. The experience/qualifications of the parent/subsidiary company of any of the consortium members will not be relevant. The experience of the Bidder’s associate shall also be considered. In case of Consortium, the entity claiming the experience or the entity’s associate

should have held, in the company owing the eligible project, a minimum of 26% equity during the entire project period for which the eligible experience is being claimed and such entity should also have and hold at all times an equity of not less than 26% equity in the consortium till the completion of the project. For purposes of this EoI, Associate means, in relation to the Bidder / Consortium Member, a person who controls, is controlled by, or is under the common control with such Bidder / Consortium Member but not a subsidiary company (the "Associate"). As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of not less than 50% (fifty per cent) of the equity of such person.

12. The Authority reserves the right to terminate an Applicant(s) participation in the said Process at any time, should the Authority consider that an Applicant has, without the prior consent, failed to comply with any of the procedures and requirements prescribed in the EoI.
13. It shall be deemed that by submitting the Proposal, the Applicant has:
  - 1) Made a complete and careful examination of the EoI;
  - 2) Received all relevant information requested from the Authority;
  - 3) Accepted the risk of inadequacy, error or mistake in the information provided in the EoI or furnished by or on behalf of the Authority or relating to any of the matters referred to in the EoI;
  - 4) Satisfied itself about all matters, things and information, including matters referred herein, necessary and required for submitting an informed Application and performance of all of its obligations there under;
  - 5) Acknowledged that it does not have a Conflict of Interest;
  - 6) Agreed to be bound by the undertaking and all other documents provided by it under and in terms hereof; and
  - 7) Satisfied itself about the site conditions and its existing topography and made a complete and careful examination of the same.
  - 8) Satisfied itself about the Project(s) specific information i.e., climatic conditions, Raw material availability, geographical terrains and other limitations likely to impact in execution of the Project.
14. Laws of the Republic of India are applicable to this EoI document.
15. Any or all disputes arising out of this process shall be subject to the courts where the Head of the MDCAP is situated.

## INTERPRETATION

In the interpretation of this EoI, unless the context otherwise requires:

- a. The singular of any defined term includes the plural and vice versa, and any word or expression defined in the singular has the corresponding meaning used in the plural and vice versa;
- b. A reference to any gender includes the other gender;
- c. A reference to any agreement is a reference to that agreement and all annexes, Attachments, exhibits, schedules, appendices and the like incorporated therein, as the same may be amended, modified, supplemented, waived, varied, added to, substituted, replaced, renewed or extended, from time to time, in accordance with the terms thereof;
- d. The terms "include" and "including" shall be deemed to be followed by the words "without limitation", whether or not so followed;
- e. Any reference to a person shall include such persons, successors and assignees;
- f. A reference to a "writing" or "written" includes printing, typing, lithography, scanned and other means of reproducing words in a visible form;
- g. Any date or period set forth in this EoI shall be such date or period as may be extended pursuant to the terms of this EoI;
- h. The terms "hereof", "herein", "hereto", "hereunder" or similar expressions used in this EoI mean and refer to this EoI and not to any particular Article,
- i. In case of any inconsistency between the terms mentioned in the EoI and the literary term, the meaning best construed in furtherance of the objectives of this EoI shall prevail.
- j. Where there is a discrepancy between amount in figures and in words, the latter shall prevail.

## **1. BACKGROUND**

Andhra Pradesh government had rolled out new and innovative AP Food processing policy 2020-2025, wishes to address the problems of Farmers, producers and Processing industries with a unique model to sustain, develop and add value to the produce in the state.

India is the largest producer of buffalo meat (16.62 Lakh MTs), second largest producer of goat meat (5.06 Lakh MTs) and third largest producer of broiler meat (35.91 Lakh MTs) globally during 2018-19. The total meat production in India was 81.14 Lakh MTs during 2018-19.

Andhra Pradesh occupies 4th position in meat production in the country with an estimated production of 7.81 Lakh MTs as per the approved estimates of Govt of India during 2018-19. The meat sector contributes Rs.30,821 Cr to the GSDP of the State. The meat sector in Andhra Pradesh provides livelihood for about 4 lakh farmer families.

For promoting meat processing sector in AP in a big way, the State Government is implementing various innovative initiatives with focus on strong policy support as follows:

- Enhancing the meat production in the State by providing forward and backward linkages by distributing 2.49 lakh Sheep and Goat Units under YSR Cheyuta program through Animal Husbandry Department.
- Strengthening existing meat marketing for providing better price to meat and meat products by partnering with Allana Foods and other key private players in meat exports.

Other factors contributing for positive trends in Meat processing sector in Andhra Pradesh include - (a) changing consumer preferences (b) strong domestic demand and rising export opportunities (c) higher consumption levels (d) emphasis on health and wellness among consumers (d) new product innovation, specialized products and product extensions for the various existing food items.

Keeping in view of the very high potential for meat processing sector in Andhra Pradesh, it is proposed to establish Modernized Slaughter House(s) / Abattoir(s) / Meat Processing Units at various locations in Kurnool District.

## **2. AIMS & OBJECTIVES**

Government of Andhra Pradesh (GoAP) is planning to establish Modernized Slaughter House(s) / Abattoir(s) / Meat Processing Units so as to bring uniformity in this sector which may be achieved through encouraging private sector participation in a less regulated way. Poultry, sheep & goat being the most consumed and produced meat products locally & internationally and if brought into a more processed and regulated way, the sector shall add value to the industry which may be achieved through practicing international practices and certain KPIs. Livestock mostly from rural areas find market in urban and semi-urban areas where there is concentration of consumers with higher purchasing power and meat processor can cater to a market comprising of individual consumers, supermarkets, and hotels.

Objective: To create structured Modernized Slaughter House(s) / Abattoir(s) / Meat Processing Units and subsidiary units in view of creating employment and market opportunities for



local farmers to sell their produce cutting down the middlemen. Increase the market potential of meat industry by focusing more on exports. Hence, develop standards in meat processing and introduce technology into the industry.

### 3. CONCEPT & METHODOLOGY

GoAP intends to encourage private sector participation, having similar expertise to establish Modernized Slaughter House(s) / Abattoir(s) / Meat Processing Units at Kurnool district. To bring the meat consumption into a more organized way where it used to be from processor to consumer. Now with the introduction of Modernized Slaughter House(s) / Abattoir(s) / Meat Processing Units, meat will be handled in a proper sanitary manner and storage and export opportunities will be increased. The intended / selected developer shall Establish the Unit(s) at the given Land parcels and perform the Processing / Canning of the meat, introducing different cuts, utilization of by products and disposing of the waste sanitarly. Meat export is considered as a profitable sector for the state considering logistical and supply chain advantages for the state.

#### **Key Features:**

- GoAP / MDCAP shall provide Land on Lease basis to set up the subject unit. Land so provided should only be used solely for establishing Modernized Slaughter House(s) / Abattoir(s) / Meat Processing Units.
- Raw materials shall only be procured from local farmers in and around project location in A.P
- The subject unit & its subsidiary units shall cater the needs of the industry and create employment.
- Incentives shall be provided by GoAP / MDCAP as per the Industrial policy 2020-23 & Food Processing Policy 2020-25.

The subject unit shall be built in accordance with the current processing trends and modern infrastructure meeting global standards. Reputed and credible food/meat companies/ industries/MNCs with established markets (National / International presence) having expertise in handling bulk volumes capable to absorb the volume shall be given preference.

This model can be termed as a Lease, Operate, Transfer of PPP model where in government shall provide land on Lease basis wherein reputed private industries will establish and operate the units, market & sell the produce with a win- win solution for farmers and the industry.

**Tenure of Allotment:** Land shall be given on lease for a period of 33 years, which may further be extendable up to 99 years with an option to buy the land after 10 years of successful operations at SRO price.

- The parameter for bidding shall be “Annual Lease Rent (ALR)” and the bidder quoting highest (ALR) shall be awarded the project and the selection shall be done through bidding process as per reverse tendering guidelines during RFP process.
- The Lease Rental shall be enhanced at the rate of 5% for every three years from the COD (Commercial Operations Date).
- Any interested investor can submit the proposal by paying Processing Fee / EMD etc., as per the prescribed model along with following supporting documents.

**Project Profile**–The Project profile would contain, the land location, land details, the estimated project cost, Minimum Development/O&M Obligations and other such details

The estimated project cost would include only the construction cost, Plant & Machinery Costs except Land & Operations cost to meet the Minimum Development Obligations

Appropriate implementation milestones along with implementation period shall be defined in the bid document.

The Project Profile shall also include of Capacity Proposed, Water supply & requirement, Effluent disposal & Solid Waste disposal proposals / techniques, Power Supply (KVAH) requirements etc.

The Proposal Submissions shall also accompany the following:

- Details of the Applicant
- Scope of the project
- Project deliverables and its measure
- Assumptions, constraints and dependencies
- Clearances/approvals required and responsibilities
- Base line project cost estimates – capital and O&M
- Project team, safeguard business and employment interests of local populace previously involved in the meat trade.
- Any other requirements anticipated from MDCAP / GoAP

The subject land parcel(s) shall be given on long lease to the reputed Company(s) on a fixed fee towards lease amount payable to the MDCAP on Monthly / Quarterly / Annual basis. The risk of Capital investment towards establishment of these unit(s) shall be on the selected bidder pursuant to RFP process. The operational and price risk shall be absorbed by the Selected Company(s).

MDCAP or GoAP shall NOT bear any expenses or costs. These costs or expenses shall solely be borne by the MNCs / Reputed companies / Project implementation agencies/ SPVs etc., with which government shall enter an MOU / MOA for establishment, operating / running the subject unit and its day-to-day operations.

Operating expenses includes Salaries for the employees, all expenses towards logistics, supply chain network, Raw material purchases, factory/ industry running expenses / costs, all maintenance and operating expenses including but not limited to electricity bills, water usage, taxes, registration of lease and license agreements and any such other activities etc. MDCAP shall provide all necessary assistance (Single Window Policy) for the industries wrt clearances and applicable incentives from time to time.

MDCAP shall review and assess all the clearances required for the project –environment, pollution, ground water, flight path etc., and the MDCAP shall assist the selected bidder for obtaining the same and it's the sole responsibility of the selected bidder to process all the required documentation so as to obtain such clearances as one of the "Condition Precedent" to the project and the project proponent shall be responsible for completion of the same before deciding over site selected for the project.

**Key Objectives of the Project** –Regulate meat business as per, the food safety act in vogue - FSSAI in the given land parcel and make available hygienic meat to public, to reduce environmental pollution & to alleviate animal cruelty in the whole process.

#### 4. CONFLICT OF INTEREST

- a. The Authority requires that the Applicant(s) provide professional, objective, and impartial services and at all times hold Authority's interest's paramount, avoid conflicts with other project(s) or its own interests, and act without any consideration for future work.
- b. An Applicant shall not have a conflict of interest that may affect the Selection Process during the RFP stage (the "**Conflict of Interest**"). Any Applicant found to have a Conflict of Interest shall be disqualified.
- c. An Applicant shall be deemed to have a Conflict of Interest affecting the Selection Process (RFP stage), if:
  - The Applicant, its Member or Associate (or any constituent thereof) and any other Applicant, its Member or any Associate thereof (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding of an applicant, its Member or an Associate thereof (or any shareholder thereof having a shareholding of more than 5 per cent of the paid up and subscribed share capital of such Applicant, Member or Associate, as the case may be) in the other Applicant, its Member or Associate is less than 5 per cent of the subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund or a public financial institution referred to in sub-section (72) of section 2 of the Companies Act, 2013. For the purposes of this provision, indirect shareholding held through one or more intermediate persons shall be computed as follows:
    - Where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the "**Subject Person**") shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and
    - Subject always to sub-clause above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub-clause if the shareholding of such person in the intermediary is less than 26% of the subscribed and paid up equity shareholding of such intermediary; or
    - A constituent of such Applicant is also a constituent of another Applicant; or
    - Such Applicant, or any Associate thereof receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other

Applicant, or any Associate thereof or has provided any such subsidy, grant, concessional loan or subordinated debt to any other Applicant, its member or any Associate thereof; or

- Such Applicant has the same legal representative for purposes of this Bid submission as any other Applicant; or
- Such Applicant, or any Associate thereof has a relationship with another Applicant, or any Associate thereof, directly or through common third party / parties, that puts either or both of them in a position to have access to each other's information about, or to influence the Bid submission of either or each other; or
- Such Applicant, or any Associate thereof has participated as a consultant to the Authority in the preparation of any documents, design or technical specifications of the Project.

## **5. CONFIDENTIALITY**

The selected firm shall maintain utmost secrecy and confidentiality of information supplied, method of operation, procedures etc. and will treat such information with the same degree of care as the selected applicant treats its own most confidential information. "Confidential information" shall mean and include but not limited to all material, non –public information privy to MDCAP relating to its primary objectives, which MDCAP might have secured through its efforts, business plans, knowledge or specific overseas or domestic markets, customers, suppliers, area specific price or price lists related information, marketing strategy, written or oral whether or not it is marked as such, that is disclosed or made available to the receiving party (Applicant), directly or indirectly, through any means of communication or observation. Under no circumstance the confidential information shall be liable to pay exemplary damages in case of any violation of breach of this confidentiality obligation.

## 6. DATA SHEET:

S.No.	Key Information	Details
<b>EoI Details</b>		
1.	<b>Project Name</b>	<b>“SHORTLISTING OF REPUTED COMPANIES FOR DEVELOPMENT, OPERATION &amp; MAINTENANCE OF MODERNIZED SLAUGHTER HOUSE(S) / ABATTOIR(S) / MEAT PROCESSING UNITS IN KURNOOL Dist, ANDHRA PRADESH ON LEASE, OPERATE, TRANSFER MODEL FOR A BLOCK PERIOD OF 33 YEARS”</b>
2.	<b>Authority</b>	Meat Development Corporation of Andhra Pradesh Limited (MDCAP)
3.	<b>Available Land Parcels</b>	<ol style="list-style-type: none"> <li>1. SY No. 243/A, 243/C, 244/2 &amp; 244/3 – 0.50 Cents (Minority Colony, Adoni)</li> <li>2. SY No. 35/5C1A1(part) – 0.40 Cents (Pedda Kamela, Gadda Street, Kurnool)</li> <li>3. SY No. 178/10 – 0.50 Cents (Udumulapadu Village, Dhone Mandal)</li> <li>4. SY No. 265/B, 244/2 &amp; 244/3 – 0.50 Cents (Near High Konda, Yemmiganur)</li> <li>5. SY No. 915 – 0.50 Cents (Bytipeta, Nandyal)</li> </ol> <p><i>**Any suggestions pertaining to land parcel wrt intended / proposed establishment shall be duly considered during Pre-Bid meetings.</i></p>
<b>Proposal Conditions and Evaluation</b>		
4.	<b>Proposal Validity</b>	The Proposal shall be unconditional, firm and irrevocable and shall be valid for a period of 180 (one hundred and eighty) days from the Proposal Due Date (PDD)
5.	<b>Minimum Eligibility Criteria</b>	<p>The applicant must meet all the following minimum eligibility criteria.</p> <ol style="list-style-type: none"> <li>i. Should have at least 5 years of relevant experience in playing a lead role in Meat Processing / slaughter house / Abattoir / Meat Processing Units management or related projects with operations as on the date of submission of bid.</li> <li>ii. Minimum average annual turnover in the last five financial years should not be less than Rs. 50,00,000 in terms of INR in the last Three Financial years preceding the Bid due date and the same shall be certified by a certified practicing CA.</li> <li>iii. Companies with Global foot prints and business operations worldwide shall be preferred.</li> </ol>

S.No.	Key Information	Details
		<p>iv. The Applicant should not have been debarred/ blacklisted/ banned/ not being under declaration of ineligibility for corrupt or fraudulent practices by any Government/ PSU in India or Globally as on the date of submission of bid. A self-declaration or self-certification shall be submitted by the Applicant.</p> <p><b>(Proof of experience from for which the project is shown under eligibility is a must for the above criteria)</b></p>
6	<b>Proposal Evaluation</b>	<ul style="list-style-type: none"> <li>• Proposal of only those Applicants meeting the minimum eligibility criteria will be considered and undertaken. Applicants not meeting the minimum eligibility criteria are deemed to be disqualified from further evaluation process.</li> </ul>
7	<b>Scope of Work</b>	<p>For the establishment of Modernized Slaughter House(s) / Abattoir(s) / Meat Processing Units at various Land Parcels in Kurnool district, the following works have to be carried out.</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Develop, Construct, Finance, Operate and Transfer.</li> <li><input type="checkbox"/> Project will be implemented on PPP Mode.</li> <li><input type="checkbox"/> Establishments of legally compliant Modernized Slaughter House(s) / Abattoir(s) / Meat Processing Units as per the norms of food safety and Standards Act 2006 &amp; Regulation 2011.</li> <li><input type="checkbox"/> Forward and backward linkage chain.</li> <li><input type="checkbox"/> PPP partner will pursue the necessary Clearance from the concerned Departments within prescribed time frame.</li> <li><input type="checkbox"/> Obtain all internal approvals as necessary.</li> <li><input type="checkbox"/> Coordinate for project approvals including environment / forest, pollution, Effluent Disposal etc.</li> </ul> <p>In this context MDCAP invites interested firms, companies, MNCs having credibility, experience and financial strength to participate in subject EoI.</p> <p>Other details:</p> <ol style="list-style-type: none"> <li>i. Subject Land parcel shall be given on lease for a period of 33 years, which may further be extendable up to 99 years from the date of signing the agreement with the Selected Applicant pursuant to the tendering process (RFQ/RFP) with an option to buy the land after 10 years of successful operations (From CoD) at SRO price upon the successful completion of the same and willingness to continue by both the parties with the agreed terms and conditions thereof.</li> <li>ii. Selected firms should absorb the locally available raw material on availability as a primary responsibility.</li> </ol>
<b>Proposal Submissions</b>		

S.No.	Key Information	Details
8	<b>Submission of response - EoI</b>	<ul style="list-style-type: none"> <li>The Applicant shall submit the response (Application) either through <b>Courier</b> or through <b>E-Mail</b> at the given addresses as mentioned in this document.</li> </ul>
9	<b>Mandatory Requirements</b>	<ul style="list-style-type: none"> <li>Copy of Company / Firm / LLP / Society / JV Registration certificate, along with their MOA &amp; AOA.</li> <li>Certified IT returns for the last 5 years.</li> <li>Audited financial statements for the last 5 years</li> <li>Brief description of the entity emphasizing on its plant or factory locations, presence in India and overseas, Market share, relevant experience, allied activities.</li> <li>Experiences in the similar field.</li> <li>Contact details of persons for addressing communication and details of key managerial personnel and authorized signatories in the organization.</li> <li>Write up on Approach Methodology, requirement(s), Basic designs, Technology, Plan of Action etc., towards Operations &amp; Maintenance.</li> <li>All other documents as mentioned in Chapter 3 above.</li> </ul>
10	<b>Procedure &amp; Selection</b>	<ol style="list-style-type: none"> <li>Submission of EOI &amp; Draft presentation with all requisite information by Interested companies/ Entities for establishment of subject Modernized Slaughterhouse(s) / Abattoir(s) / Meat Processing Units at respective locations as mentioned above.</li> <li>Based on the information furnished, MDCAP shall scrutinize the forms and prepare a list of shortlisted firms.</li> <li>Preference shall be given for well-established Reputed MNCs in Meat sector &amp; Meat processing companies who can absorb maximum raw material production surplus in the area.</li> <li>Final Selection of Companies / Entities will be done based on competitive bidding (RFQ / RFP stage).</li> <li>Selected Firms/ Entities will enter into an MOA with MDCAP and commencement of construction of the same shall be done within stipulated time as per MOA timelines.</li> </ol> <p>MDCAP shall inform the selected applicant in advance before entering the MOU &amp; MOA. In case the selected bidder does not agree with any terms mentioned in RFP, the competent authority will be at liberty to award the contract to the next eligible bidder with the same terms and conditions of the first bidder.</p>
11	<b>Awarding the contract, MOU &amp; MOA</b>	<p>MDCAP will enter into an MOU or MOA for the above said objective separately with selected applicant and for the respective unit for identified location as per terms of the RFP. All terms and conditions, clauses, operational guidelines of the MOU and MOA for the same, shall be laid down before drafting the agreements or issuing the contract pursuant to the tendering process (RFQ / RFP).</p>
12	<b>Bidding Criteria during RFP stage</b>	<p>RFP shall be floated to the eligible EoI Applicants. The bidder(s) during this stage shall quote Lease amount for the subject land parcel above the IBM value which shall be the basis for</p>

S.No.	Key Information	Details
		Competitive bidding for the award of the project, during the RFP stage (Selection stage). This shall exclude GST.
13	<b>Conditional Land Lease</b>	<p>i. The land lease deed, part of the development and lease agreement signed with the successful bidder / Developer, shall be conditional subject to:</p> <ol style="list-style-type: none"> <li>a) Meeting the implementation milestones (as defined in the bid document)</li> <li>b) Meeting all the Minimum Development Obligations, as mentioned in the bid document and achieving commercial operations within the implementation period</li> <li>c) All other terms &amp; conditions of this policy and the respective bid document</li> </ol> <p>ii. It is also important that the leased land is used only for the purpose for which it has been leased and not for any other purpose. Any change, arising out of statutory or legal requirements, shall be only after express, written consent of the Government. Non-compliance to above would give the Authority / MDCAP the right to cancel the conditional land lease.</p> <p>iii. In case of default in maintenance of Minimum Service Obligations, GoAP/MDCAP may give grace period / cure period upon expiry of which the conditional land lease would stand automatically cancelled.</p>
14	<b>Earnest Money Deposit</b>	<ul style="list-style-type: none"> <li>• It is mandatory for all the participating bidders to pay a Non-refundable EMD of Rs.5,000/- drawn from any Nationalized / Scheduled bank in favor of “Managing Director, MDCAP”, Vijayawada by way of DD / BG payable at Vijayawada.</li> <li>• The EMD shall be valid for 30 days beyond the Bid Validity period.</li> </ul>



*Format for*

**COVERING LETTER (LETTER OF PROPOSAL)**

(On Applicant's Letter Head)

Date:

To

The Managing Director,  
Meat development Corporation of Andhra Pradesh Limited (MDCAP)  
D.No:40-25-38/1  
Koneru Chenna Kesava Rao Street,  
Patamata Lanka,Patamata,Vijayawada ,  
NTR District-Pin:520010

**Sub: "SHORTLISTING OF REPUTED COMPANIES FOR DEVELOPMENT, OPERATION & MAINTENANCE OF MODERNIZED SLAUGHTER HOUSE(S) / ABATTOIR(S) / MEAT PROCESSING UNITS IN KURNOOL Dist, ANDHRA PRADESH ON LEASE, OPERATE, TRANSFER MODEL FOR A BLOCK PERIOD OF 33 YEARS" - *EoI***

1. With reference to your EoI Document dated \_\_\_\_\_, I / We, having examined all relevant documents and understood their contents, hereby submit our Proposal for shortlisting of Company(s) (the "Company") for the subject Project. I / We are herewith submitting our EoI proposal for the development of following Project(s) / Unit.

The EoI proposal is unconditional and unqualified.

2. I/We acknowledge that MDCAP will be relying on the information provided in the Proposal and the documents accompanying the EoI Proposal for shortlisting of the Company, and we certify that all information provided in the EoI Proposal and in the Formats are true and correct, nothing has been omitted which renders such information misleading; and all documents accompanying such Proposal are true copies of their respective originals.

3. This statement is made for the express purpose of appointment as the Company for the aforesaid Project(s).

4. I / We shall make available to the MDCAP (Authority) any additional information it may deem necessary or require for supplementing or authenticating the Proposal.

5. I / We acknowledge the right of Authority to reject our application without assigning any reason or otherwise and hereby waive our right to challenge the same on any account whatsoever.

6. I / We certify that in the last five years, we have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant, nor been expelled from any project or contract by any public authority nor

have had any contract terminated by any public authority for breach on our part.

7. I/We declare that:

(a) We have examined and have no reservations to the EoI Document, including any Addendum issued by Authority;

(b) I / We do not have any conflict of interest as mentioned in the EoI Document;

(c) I / We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in respect of any tender or request for proposal issued by or any agreement entered into with Authority or any other public sector enterprise or any government, Central or State; and

(d) I/We hereby certify that we have taken steps to ensure that in conformity with the provisions of this EoI, no person acting for us or on our behalf will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.

8. I / We understand that you may cancel the Shortlisting Process at any time and that you are neither bound to accept any Proposal that you may receive nor to select the Company, without incurring any liability to the Applicants in accordance with the EoI Document.

9. I/We certify that in regard to matters other than security and integrity of the country, we or any of our Associates have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which would cast a doubt on our ability to undertake the assignment or which relates to a grave offence that outrages the moral sense of the community.

10. I / We further certify that in regard to matters relating to security and integrity of the country, we have not been charge-sheeted by any Company of the Government or convicted by a Court of Law for any offence committed by us or by any of our Associates.

11. I/We hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by Authority (and/ or the Government of Andhra Pradesh) in connection with the shortlisting of Company or in connection with the Shortlisting Process itself in respect of the above-mentioned Project(s).

12. I/We agree and understand that the proposal is subject to the provisions of the EoI Document. In no case, shall I/we have any claim or right of whatsoever nature if the assignment is not awarded to me/us or our proposal is not opened or rejected.

13. I / We agree to keep this offer valid for 180 (One hundred and eighty) days from the PDD specified in the EoI.

14. In the event of my/our Company being selected as the Selected Company for subject Project(s), I/we agree and undertake to provide the services in accordance with the provisions of the EoI shall be responsible for providing the agreed services himself and not through any other person or Associate.

15. I/We have studied EoI and all other documents carefully. We understand that we shall have not claim, right or title arising out of any documents or information provided to us by Authority or in respect of any matter arising out of or concerning or relating to the Shortlisting Process including the award of Project(s).

16. The Proposal(s) are being submitted along with Formats to prove our eligibility details. The contents provided in this regard shall be binding on us.

17. I/We agree and undertake to abide by all the terms and conditions of the EoI Document. In witness thereof, I/we submit this Proposal under and in accordance with the terms of the EoI Document.

18. In response to the Invitation for Expressions of Interest (EOI) published on 16-09-2022 for the above purpose, we would like to express interest to carry out the proposed task. As instructed, we attach the following documents:

**Details to be Submitted as Part of Expression of Interest**

1. Name of the Agency:
2. Date of Registration:
3. Register Address:
4. Details of the projects undertaken by the Agency:
5. Contact Person and Details:
6. Address for Communication:
7. Nature of the Business:
8. Company Profile:
9. Net worth of the Company:
10. Turnover of the Company in last 5 consecutive financial years:
11. Proposed plan of action towards establishment of subject Unit at \_\_\_\_\_ in Kurnool Dist.  
(Add additional space as required)
12. Experience in Similar Projects by the Firm:
13. Details of the Projects executed by the Firm that best illustrates the capability of the Company:
14. Project and Finance Structure for the Project / Business Plan
15. Any other (Project Profile, Requirements etc., as mentioned in Chapter 3)

Yours faithfully,

(Signature, name and designation of the authorized signatory)

(Name and seal of the Applicant)