



Andhra Pradesh Urban Infrastructure Asset Management Limited
4th Floor, NTR Administrative Block, Pandit Nehru Bus Station, Vijayawada - 520 013
Website: www.apurban.com

POSITION NO.2

MANPOWER REQUIREMENT NOTIFICATION (MRN)

UNDER Business Diversification & Development Domain of APUIAML

S. No.	Particulars	Description
1	Position	Finance Expert
2	No. of Position	One (01)
3	Proposed Grade	Senior Manager/Assistant Vice President
4	Mode (Consultant / Employee)	Consultant
5	Academic / Professional Qualifications	MBA(Finance)/CA/CMA/Equivalent
6	Post qualification experience (specific requirement)	Minimum 12 years of work experience • Key Roles: ○ Lead debt syndication processes, including identifying potential lenders, negotiating terms, and structuring syndicated loans for urban, industrial, and social infrastructure projects. ○ Prepare detailed Techno Economic Viability Report/ Information Memorandum, including feasibility studies, cash flow projections, risk assessments, and bankability analyses to support funding through AP Urban Development Fund (APUDF), financial institutions, or commercial borrowing. ○ Collaborate with government entities, Urban Local Bodies (ULBs), and departments (e.g., MA&UD, Finance, etc.) to converge projects with central/state schemes and initiatives for optimal financing. ○ Prepare financial models including for Public-Private Partnerships (PPP) projects, innovative funding mechanisms ○ Manage risk management requirements for GoAP projects, including RFP processes for intermediaries and compliance with regulatory standards. ○ Oversee junior team members, providing mentorship and ensuring timely delivery of deliverables. ○ Conduct market analysis for fund raising opportunities and prepare reports for the Board of Directors on financial strategies and project pipelines. ○ Ensure adherence to legal, financial, and procurement guidelines in all financing activities • Key Skills: ○ Strong knowledge of financial modeling, risk assessment, and regulatory frameworks (e.g., RBI guidelines, PPP models). ○ Excellent negotiation, communication, and stakeholder management skills. ○ Proficiency in tools like MS Excel and report preparation. ○ Ability to work in a dynamic government-private partnership environment with a focus on urban infrastructure. ○ Leadership skills to mentor juniors and drive cross-functional teams. ○ A strong connect with Banks, Financial institutions, Multilateral financial Institution will be an added advantage

7	Reporting to	CFO/Domain Head, Project Finance & Structuring Domain/MA&UD Department
8	Salary / Fee range	As per Industry Standards
9	Other expectations	- Flexibility in working hours depending on urgency of work / delivery timelines - Flexibility in traveling - Immediate Joining
10	Scope of Work (If taking for more than a project, then write Project wise SoW)	- Extend support to other project profiles in APUIAML. - Client & Delivery Management - Driving Organization Goals - Representing the Organization at all forums
11	Core Skills	Infrastructure financing/debt syndication/project finance, bond issuance, Multilateral fund raising or Domestic financial Institution preferably in government/PSU sectors or urban development.
12	Gender specific, if any	Neutral
13	Location	Vijayawada (Andhra Pradesh)

Note: Apply for the above-mentioned position through the Standard CV Format (to download, [click here](#)), along with a detailed CV, and send it to jobs@apurban.in (please mention the position name clearly in the subject line). **The last date for receiving CVs for the above position is by 10:00 AM on 24.10.2025**

(Disclaimer for the position - APUIAML Management reserves the right to modify, relax or waive any of the eligibility criteria in exceptional cases where the candidature is found to possess relevant competencies aligning with the requirements of the position)