



Andhra Pradesh Urban Infrastructure Asset Management Limited
4th Floor, NTR Administrative Block, Pandit Nehru Bus Station, Vijayawada - 520 013
Website: www.apurban.com

POSITION NO.1

MANPOWER REQUIREMENT NOTIFICATION (MRN)

UNDER Business Diversification & Development Domain of APUIAML

S. No.	Particulars	Description
1	Position	Head - Lands Asset Management Program
2	No. of Position	One (01)
3	Proposed Grade	Vice President
4	Mode (Consultant / Employee)	Consultant
5	Academic / Professional Qualifications	• Post Graduation - Urban Planning/MBA/Equivalent • Excellent communication skills • Shall possess multi sectoral experience • Shall have held leadership position/s in the past
6	Post qualification experience (specific requirement)	Minimum of 25 years of work experience • Key Roles: ○ Leading the Lands Asset Management Programme for all lands assets under ULBs in MA&UD ○ Project Management, Client & Team coordination & management ○ Lead and deliver the following tasks (but not limited to) ▪ Preparation of Geo Spatial Data Base for land assets. ▪ Preparation of Project Concepts & Feasibility Reports ▪ Project Structuring & Financial Viability Assessment/Financial Modelling ▪ Drafting of RFPs and Concession Agreements for PPP Projects, O&M Contracts, Contract Documents ▪ Debt Syndication ▪ Bid Evaluation / Documentation & Process Management ▪ Bid Marketing ▪ LOA and Award of Bids/Contracts ○ Overall Lands Asset Management Programme - responsibility for delivery • Key Skills: ○ Excellent oral and written communication skills ○ Preparation of Proposals/Bids /Reports ○ Excellent Client Management ○ Strong working knowledge in Land Development Projects, PPP Projects across Sectors ○ Strong hold over Project Documentation – Demand Assessment, Feasibility, EoIs, RFQ, RFP, Concession Agreements, etc. ○ Working knowledge in Land Development Projects/PPP Projects across Multiple Sectors ○ End-to-end Handling & Delivery of Asset Management/ PPP Projects
7	Reporting to	CEO / CTO
8	Salary / Fee range	As per Industry Standards

9	Other expectations	• Flexibility in working hours depending on urgency of work / delivery timelines • Flexibility in traveling • Immediate Joining
10	Scope of Work (If taking for more than a project, then write Project wise SoW)	• Extend support to other programs of GoAP/Other suitable project profiles in APUIAML. • Client & Delivery Management • Driving Organization Goals • Representing the Organization at all Forums
11	Core Skills	• Good Communication Skills • Strong hold over Land Development/PPP Projects - Project Ideation, Development, Documentation / Process Management, Delivery • Knowledge of Financial Models/Debt Syndication • Preference shall be given to candidates with consulting experience with State Government(s)/GoI/Multilateral(s)
12	Gender specific, if any	Neutral
13	Location	Vijayawada (Andhra Pradesh)

Note: Apply for the above-mentioned position through the Standard CV Format (to download, [click here](#)), along with a detailed CV, and send it to jobs@apurban.in (please mention the position name clearly in the subject line). **The last date for receiving CVs for the above position is by 10:00 AM on 24.10.2025**

(Disclaimer for the position) - APUIAML Management reserves the right to modify, relax or waive any of the eligibility criteria in exceptional cases where the candidature is found to possess relevant competencies aligning with the requirements of the position)